



Enterprise Services

We support your laboratory so
you can focus on the science

Service solutions without boundaries

Unity™ Enterprise Services Solutions provide the people, processes and technologies you need to streamline your laboratory operations. The team offers the broadest service portfolio in the market, and provides laboratories with a single source for integrated service, supply management and support.

Consulting Solutions



We provide our customers with access to the most renowned base of scientific expertise in the industry. Whether the solution is for complex research or routine testing, our experts can recommend and provide the right solution to address laboratory challenges faced today and into the future.

Our consulting services can identify:

- Service Evaluations
- Needs Assessments
- SmartRelocation—Laboratory Relocation Services
- Training Programs

A large university followed our comprehensive needs assessment and saved more than \$370,000 by implementing a customized procurement solution.

Asset Management Solutions



Our Asset Management Services provide an integrated solution for managing the maintenance of all the assets within a laboratory, regardless of manufacturer, to provide the highest quality of service at the best available cost.

Leverage our asset management services for:

- Complete Multi-Vendor Instrument and Equipment Service Management
- Highly-Trained, Seasoned Professionals
- SmartCapture Asset Utilization and Monitoring
- Comprehensive Service Metrics

A large pharmaceutical company recognized an immediate savings of 18% off their service spend through implementing our Asset Management program.

One Solution, Regardless of Vendor

Service and support programs for all instruments, equipment and laboratory supplies, regardless of vendor.

Simple Access to Integrated Service Delivery

Unity™ Lab Services provides a complete solution, design and implementation for seamless laboratory service and support management with one partner.

Proven Expertise, Tangible Results

Our program model leverages more than 50 years of service experience and features our proprietary metrics so you can closely monitor your program results.



Supply Management Solutions



Our logistics expertise provides effective supply management by optimally balancing researcher productivity and minimizing expenses related to the procurement, movement and inventory of supplies. Our Supply Management Services streamline processes and increase resource availability.

Our services include:

- Order Management
- Inventory Management
- Chemical Management
- Dock Management

A large chemical company saved more than \$2M by reducing laboratory supply spend through enhanced inventory management practices and standardization. This reduced costs and increased visibility into laboratory supply spending.

Scientific Support Solutions



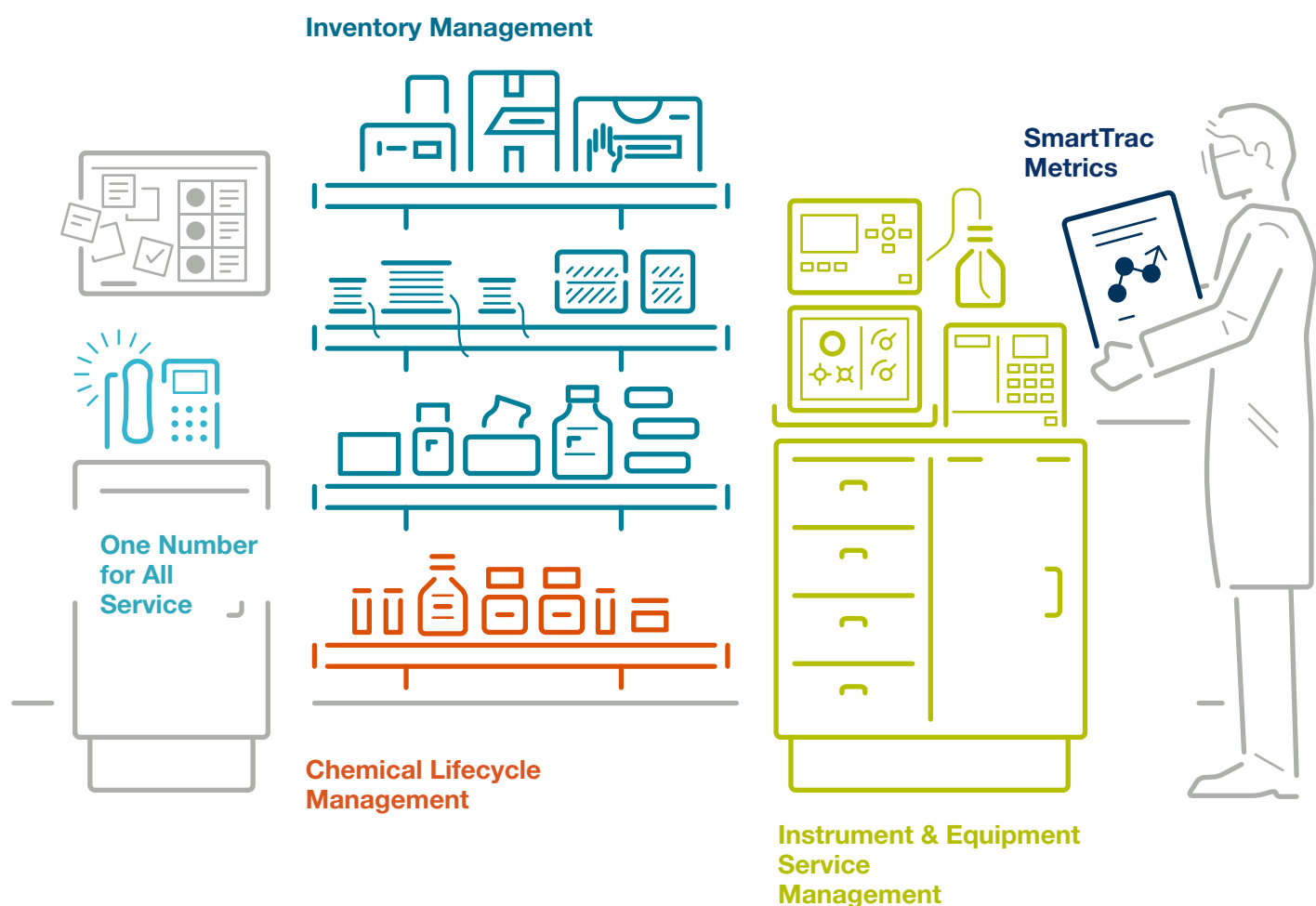
We offer a wide range of support services to help you maximize your resources for optimal productivity. We have the flexibility and expertise to provide a wide range of products, programs, and services to meet your unique needs.

Here are just a few:

- Media Preparation
- Glassware Washing and Management
- Gas Cylinder Management
- Garment Management

A large pharmaceutical company saved more than \$150,000 a year when they partnered with us to support and streamline their Media Preparation Services.

Our customizable support programs co



Our unique capabilities and expertise allow us to deliver a customized solution that fits your distinctive needs today, and scales to meet your needs tomorrow.

Flexible

Expand or Change Features to Meet Your Evolving Needs

Our solutions are comprised of features to ensure programs fit your unique needs today, and give you the flexibility to add features as your organization evolves.

Scalable

Determine Your Scope of Service

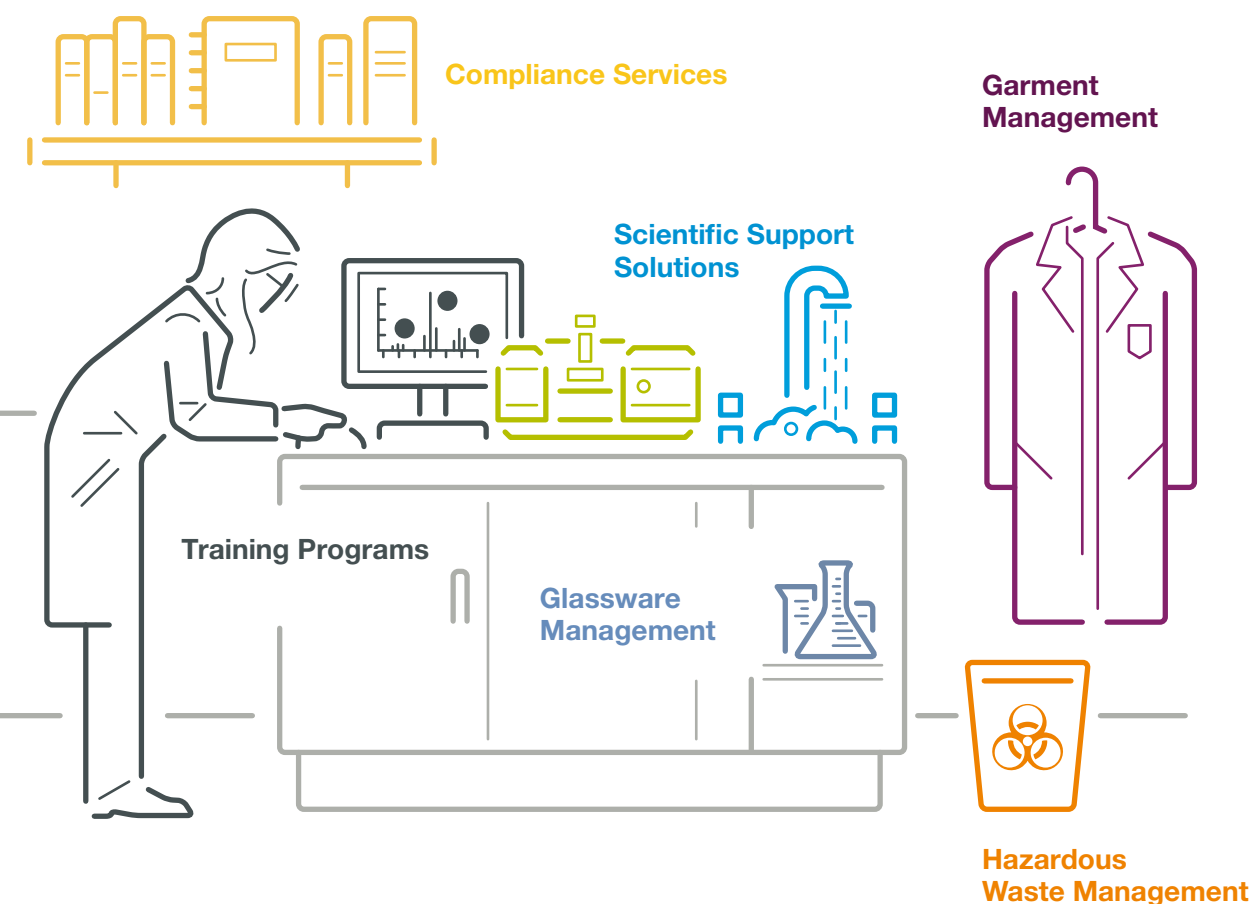
Programs are scalable across the lab, site and enterprise level ensuring ongoing flexibility to meet changing needs. You can start at the level of service best suited to achieve your immediate goals.

Targeted

Solution Design

Using our program model, we work closely with you to identify goals and determine which solution or combination of solutions best meet your needs to maximize results.

ver your entire lab



Enterprise Services Program

Some things in your lab you shouldn't have to worry about. From chemical management to garments, glassware washing to asset management, we offer a wide range of customizable support services, products, and programs to help you focus on your core activities while lowering costs, saving time, and increasing productivity.

As your laboratory services partner, we offer service solutions without boundaries, and provide researchers what they need, when they need it. We offer services on all laboratory equipment, regardless of manufacturer. Our services maximize your ability to focus on science, drive innovation and deliver products to market.

Let our expertise complement yours

Business intelligence for smarter decisions with SmartCapture Asset Utilization Monitoring

SmartCapture

Asset Utilization Monitoring

Our SmartCapture technology enhances our robust Asset Management Solution allowing you to make smart laboratory decisions based on real instrument and equipment usage information.

Finally, a solution that provides data across all makes and models.

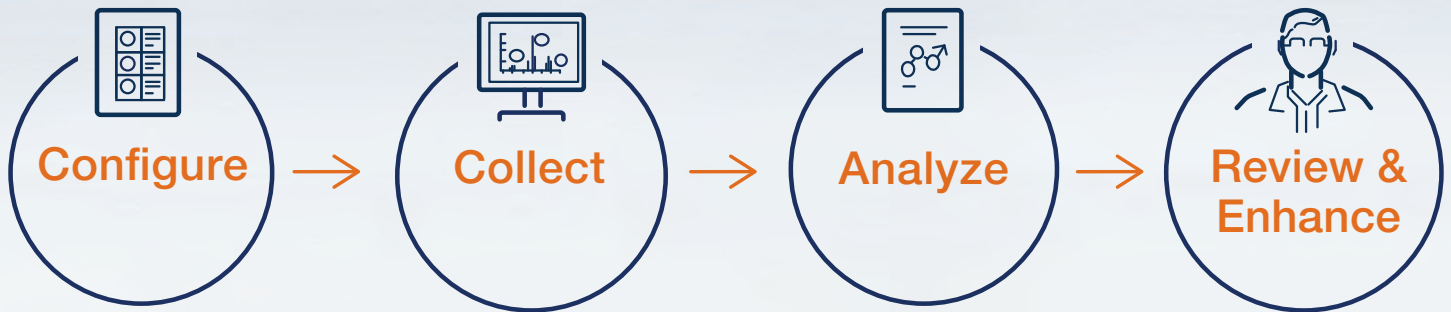
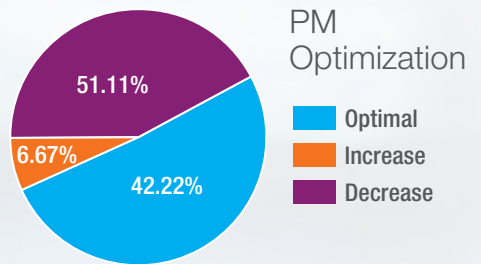
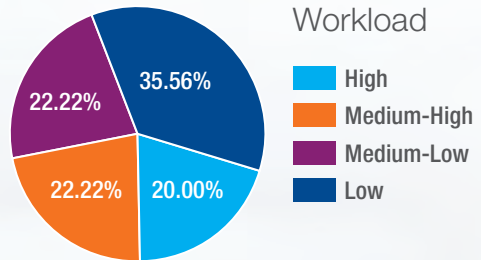
The Power to Do More

Unity Lab Services' proven expertise combined with SmartCapture automatic data collection provides knowledge to:

- Balance instrument workload
- Identify redeployment opportunities
- Optimize instrument and equipment service levels

Enabling you to reduce downtime risk, cut capital expenditures and decrease equipment maintenance costs.

Comprehensive Utilization Reporting to Optimize Laboratory and Instrument Productivity

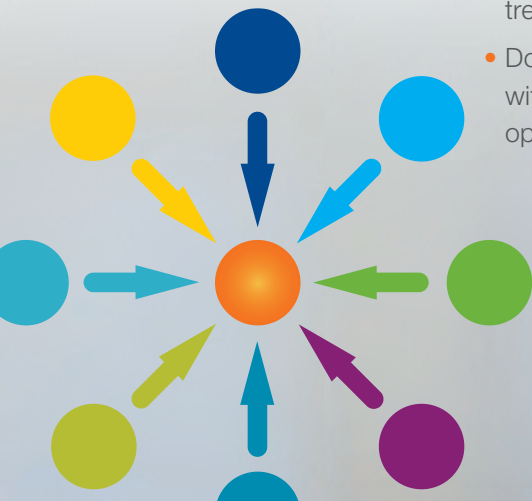


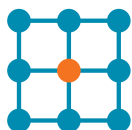
- Utilization Solutions Workshop
- SmartCapture software implementation

- Secure, automated data collection
- Historical instrument event capture for immediate utilization trend data
- Does not interfere with instrument operation or research

- Inclusion of lab operation and sample process factors, to ensure accuracy
- PM usage threshold triggers based on individual profiles
- Self-serve analytics tool allows for easy visualization and report generation

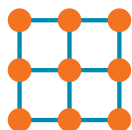
- Review data collected and details of the process
- Optimize service levels and instrument workload
- Benchmark against industry utilization information





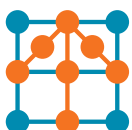
Simplify Service

One contract, one solution, one call.



Maximize Resources

Tap into our expert resources, tools and dedicated service professionals and enhance the support available to your lab.



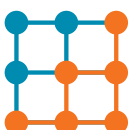
Boost Uptime

Dramatically improve response times and first time fix rates with well managed preventive maintenance, accelerated service response and accessible supplies.



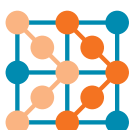
Reduce Costs

Experienced teams consolidate service delivery to best meet your needs and deliver cost efficiencies.



Increase Productivity

Uncomplicated access to the highest quality instrument and laboratory services to spend more time on discovery and less on anything else.



Drive Decisions

Consistent processes and detailed metrics support swift, intelligent business decisions.



unity
lab services

Find out more at unitylabservices.com

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